



**RENEWAL OF KASPERSKY ANTI-MALWARE LICENSES  
AND SUPPORT SERVICES FOR THREE (3) YEARS**

**TENDER NO.KRA/HQS/NCB-019/2019-2020**

**TIMES TOWER BUILDING  
P.O. BOX 48240 – 00100  
TEL: +254 02 310900  
[www.kra.go.ke](http://www.kra.go.ke)  
NAIROBI, KENYA.**

**PREBID DATE: 15<sup>TH</sup> OCTOBER, 2019  
TIME: 10.00 AM**

**CLOSING DATE: 29<sup>TH</sup> OCTOBER, 2019  
TIME: 11:00 AM**

**OCTOBER 2019**

## CHECKLIST FORM

This form has been provided to help bidders in preparation of their bids ensuring that all the tender mandatory requirements are in place. Bidders are therefore required to tick once they attach or fill/sign the documents that the tender has requested for.

S/N	ITEM DESCRIPTION	Mandatory
		Kindly tick once attached
1.	Copy of valid Tax Compliance Certificate	
2.	Certificate of Incorporation/ Certificate of Registration of Business Name	
3.	Power of Attorney (Sole Proprietors Exempted)	
4.	Tender Security of <b>Kshs 300,000.00 valid for 365 days</b> from tender closing date (i.e 27 <sup>th</sup> October, 2020)	
5.	Reference Letter from the bank indicating that the firm is currently operating an account( dated at least within the last 6 months)	
6.	Duly <b>filled, signed and stamped</b> Confidential Business Questionnaire	
7.	Duly <b>filled, signed and stamped</b> Form of Tender	
8.	Kaspersky Partnership Certificate/ Manufacturer Authorization Letter to supply and support Kaspersky Solution to Kenya Revenue Authority	

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## Tender Notice

1. The Kenya Revenue Authority invites sealed bids from eligible candidates for the following tenders:

NO	DESCRIPTION	ELIGIBILITY	PRE- BID - DATE, TIME, AND VENUE	CLOSING DATE AND TIME
1.	<b>KRA/HQS/NCB-019/2019-2020: TENDER DOCUMENT FOR RENEWAL OF KASPERSKY ANTI- MALWARE LICENSES AND SUPPORT SERVICES FOR THREE (3) YEARS</b>	OPEN	15 <sup>TH</sup> OCTOBER, 2019  <b>10.00. AM (TIMES TOWER)</b>	<b>29<sup>TH</sup> OCTOBER, 2019 11.00 AM</b>

2. Tender documents detailing the requirements of the above tenders in English may be obtained from KRA E-Procurement portal available on the KRA website [www.kra.go.ke](http://www.kra.go.ke). Prospective bidders should register for E-Procurement to enable them access the KRA portal under “New Supplier Registration” found under the E - Procurement Tab.
3. Existing KRA suppliers (see list on KRA website) who have not updated their records in SRM System **MUST do so Not later than 29TH OCTOBER, 2019 to continue receiving RFxs invitations**. For assistance visit any KRA Procurement office countrywide or email: [srmsupport@kra.go.ke](mailto:srmsupport@kra.go.ke).
4. Addenda / clarifications will be posted in Kra Website ([www.kra.go.ke](http://www.kra.go.ke)) and also sent to all prospective tenderes that have registered for the tender in the KRA supplier Portal.
5. Technical Qualification requirements; Refer to Section V of the bidding document.
6. **Completed Bids are to be saved as PDF documents marked with the relevant tender description and submitted to the appropriate KRA E-procurement Web Portal found on the KRA website so as to be received on or before 29TH OCTOBER , 2019 at 11.00 a.m.** Note: Submission should strictly be done to KRA E-Procurement Portal.
7. **Bids will be opened electronically promptly after closing time and Bidders or their representatives are welcome to witness the opening at Times Tower Building.**
8. An original hard copy of the **Bid Security (where applicable)** of not less than the indicated amount or equivalent amount in a freely convertible currency must be dropped in the **Tender Security Box** located at **Times Tower Building, Ground Floor** any day before the tender closing date. The Bid Security (where applicable) must be in a sealed envelope bearing the Tender Description and addressed to the address indicated above.

**Deputy Commissioner-Supply Chain Management**  
**Times Tower Building, 25<sup>th</sup> Floor,**  
**P.O Box 48240- 00100 GPO,**  
**Tel. +254 020 310900**  
**Nairobi, Kenya.**  
**website: [www.kra.go.ke](http://www.kra.go.ke)**  
**Email :[eprocurement@kra.go.ke](mailto:eprocurement@kra.go.ke)**

Any canvassing or giving of false information will lead to automatic disqualification.

## **SECTION II - INSTRUCTION TO TENDERERS**

### **2.1. Eligible Tenderers**

- 2.1.1 This Invitation for Tenders is open to all tenderers eligible as described in the Invitation to Tender. Successful tenderers shall complete the provision of hired services by the intended completion date specified in the Schedule of Requirements Section VI.
- 2.1.2 The Kenya Revenue Authority (KRA) employees, committee members, board members and their relatives (spouse and children) are not eligible to participate in the tender unless where specially allowed under section 131 of the Act.
- 2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by KRA to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the services under this Invitation to Tender.
- 2.1.4 Tenderers involved in the corrupt or fraudulent practices or debarred from participating in public procurement shall not be eligible.

### **2.2 Cost of Tendering**

- 2.2.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and KRA, will in no case be responsible or liable for those costs regardless of the conduct or outcome of the tendering process.
- 2.2.2 The tender documents shall be downloaded free of charge.

### **2.3 Contents of Tender Document**

- 2.3.1 The tender documents comprise the documents listed below and addenda issued in accordance with clause 2.5 of these instructions to tenderers.
- (i) Instructions to Tenderers
  - (ii) General Conditions of Contract
  - (iii) Special Conditions of Contract
  - (iv) Schedule of Requirements
  - (v) Details of Insurance Cover
  - (vi) Form of Tender
  - (vii) Price Schedules
  - (viii) Contract Form
  - (ix) Confidential Business Questionnaire Form
  - (x) Tender Security Form
  - (xi) Performance Security Form
  - (xii) Insurance Company's Authorization Form

- (xiii) Declaration Form
- (xiv) Request for Review Form

2.3.2 The Tenderer is expected to examine all instructions, forms, terms and specification in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

## **2.4 Clarification of Tender Documents**

2.4.1 A Candidate making inquiries of the tender documents may notify KRA by post, fax or by email at the KRA's address indicated in the Invitation to Tender. KRA will respond in writing to any request for clarification of the tender documents, which it receives not later than seven (7) days prior to the deadline for the submission of the tenders, prescribed by the KRA. Written copies of the KRA's response (including an explanation of the query but without identifying the source of inquiry) will be sent to all candidates who have received the tender documents.

2.4.2 KRA shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

2.4.3 Preference where allowed in the evaluation of tenders shall not exceed 15%.

## **2.5 Amendment of Tender Documents**

2.5.1 At any time prior to the deadline for submission of tenders, KRA, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by issuing and addendum.

2.5.2 All prospective tenderers who will have obtained the tender documents will be notified of the amendment by post, fax or email and such amendment will be binding on them.

2.5.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, KRA, at its discretion, may extend the deadline for the submission of tenders.

## **2.6 Language of Tenders**

2.6.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchanged by the tenderer and KRA, shall be written in English language. Any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

## **2.7. Documents Comprising the Tender**

- 2.7.1 The tender prepared by the tenderer shall comprise the following components:
- (a) A Tender Form and a Price Schedule completed in accordance with paragraph 2.8, 2.9 and 2.10 below
  - (b) Documentary evidence established in accordance with paragraph 2.1.2 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
  - (c) Tender security furnished in accordance with paragraph 2.12 (if applicable)
  - (d) Declaration Form.

## **2.8. Form of Tender**

- 2.8.1 The tenderer shall complete the Tender Form and the Price Schedule furnished in the tender documents, indicating the services to be provided.

## **2.9. Tender Prices**

- 2.9.1 The tenderer shall indicate on the form of tender and the appropriate Price Schedule the unit prices and total tender price of the services it proposes to provide under the contract.
- 2.9.2 Prices indicated on the Price Schedule shall be the cost of the services quoted including all duties, VAT and other taxes payable.
- 2.9.3 Prices quoted by the tenderer shall remain fixed during the Term of the contract unless otherwise agreed by the parties. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.20.5

## **2.10. Tender Currencies**

- 2.10.1 Prices shall be quoted in Kenya Shillings.

## **2.11. Tenderers Eligibility and Qualifications**

- 2.11.1 Pursuant to paragraph 2.1 the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if it's tender is accepted.
- 2.11.2 The documentary evidence of the tenderer's qualifications to perform the contract if its tender is accepted shall establish to KRA's satisfaction that the tenderer has the financial and technical capability necessary to perform the contract.

## **2.12. Tender Security**

- 2.12.1 The tenderer shall furnish, as part of its tender, a tender security for the amount and form specified in the Appendix to Instructions to Tenderers.
- 2.12.2 The tender security of **KES. 300,000.00** valid for **365** days from the date the tender closure.
- 2.12.3 The tender security is required to protect the KRA against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.12.7
- 2.12.4 The tender security shall be a Bank guarantee issued by a commercial bank operating in Kenya, a deposit taking micro-finance Institution, Sacco Society, The Youth Enterprise Development Fund, approved Insurance Companies or Women Enterprise Fund.
- 2.12.5 Any tender not secured in accordance with paragraph 2.12.1. and 2.12.3 shall be rejected by KRA as non-responsive, pursuant to paragraph 2.20.5.
- 2.12.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible as but not later than thirty (30) days after the expiration of the period of tender validity.
- 2.12.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.29, and furnishing the performance security, pursuant to paragraph 2.30.
- 2.12.8 The tender security may be forfeited:
- (a) If a tenderer withdraws its tender during the period of tender validity.
  - (b) In the case of a successful tenderer, if the tenderer fails:
    - (i) to sign the contract in accordance with paragraph 2.29 or
    - (ii) to furnish performance security in accordance with paragraph 2.30.

## **2.13. Validity of Tenders**

- 2.13.1 Tenders shall remain valid for **335 days** after date of tender opening pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by KRA as non-responsive.
- 2.13.2 In exceptional circumstances, KRA may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.12 shall also be suitably extended. A tenderer granting the request will not be required nor permitted to modify its tender.



## **2.14. Format and Signing of Tenders**

- 2.14.1 The Bidders to note that the **COMBINED TECHNICAL AND FINANCIAL** proposal shall be submitted through the KRA supplier portal. **The bidder shall submit Combined technical and financial proposals electronically via the supplier portal in the Notes and attachment Section of the RFX (Tender).**
- 2.14.2 Submission shall be strictly via the supplier portal. Hardcopies shall not be accepted whatsoever except for the Original Tender Security which must be deposited in the Tender Box located in Ground Floor, Times Tower Building.
- 2.14.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

## **2.16. Deadline for Submission of Tenders**

- 2.16.1 Tenders must be received by KRA electronically not later than **29<sup>TH</sup> OCTOBER, 2019 at 11.00am**
- 2.16.2 KRA may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.5.3 in which case all rights and obligations of KRA and candidates previously subject to the deadline will thereafter be subject to the deadline as extended.

## **2.17. Modification and Withdrawal of Tenders**

- 2.17.1 The tenderer may modify the tender after submission and resubmit to the **respective folders**. All prior submissions cannot be deleted or overwritten. Tenderer to note that the latest submission shall be considered as the final version and all prior submissions shall be disregarded.
- 2.17.2 No tender may be modified after the deadline for submission of tenders.
- 2.17.3 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.12.7.
- 2.17.4 KRA may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.17.5 KRA shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer

## **2.18. Opening of Tenders**

**2.18.1** KRA will open all tenders electronically in the presence of tenderers' representatives who choose to attend, on **29<sup>TH</sup> OCTOBER 2019 at 11.00 am**. The tenderers' representatives who are present shall sign a register evidencing their attendance.

2.18.2 The tenderers' names, tender modifications or withdrawals, tender prices, discounts, and the presence or absence of requisite tender security and such other details as KRA, at its discretion, may consider appropriate, will be announced at the opening.

2.18.3 KRA will prepare minutes of the tender opening, which will be submitted to tenderers that signed the tender opening register and will have made the request.

## **2.19. Clarification of Tenders**

2.19.1 To assist in the examination, evaluation and comparison of tenders KRA may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.

2.19.2 Any effort by the tenderer to influence KRA in tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

## **2.20. Preliminary Examination and Responsiveness**

2.20.1 KRA will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.

2.20.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures, the amount in words will prevail.

2.20.3 KRA may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation provided such waiver does not prejudice or affect the relative ranking of any tenderer.

2.20.4 Prior to the detailed evaluation, pursuant to paragraph 2.20, KRA will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one which conforms to all the terms and conditions

of the tender documents without material deviations KRA's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.

2.20.5 If a tender is not substantially responsive, it will be rejected by KRA and may not subsequently be made responsive by the tenderer by correction of the nonconformity.

## **2.21. Conversion to single currency**

2.21.1 Where other currencies are used, KRA will convert those currencies to Kenya Shillings using the selling exchange rate on the date of tender closing provided by the Central Bank of Kenya.

## **2.22. Evaluation and Comparison of Tenders**

2.22.1 KRA will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.20.

2.22.2 KRA's evaluation of a tender will take into account, in addition to the tender price, the following factors, in the manner and to the extent indicated in paragraph 2.22.3.

(a) Operational plan proposed in the tender;

(b) Deviations in payment schedule from that specified in the Special Conditions of Contract.

2.22.3 Pursuant to paragraph 2.22.2. the following evaluation methods will be applied.

1. Operational Plan

(i) KRA requires that the services under the Invitation for Tenders shall be performed at the time specified in the Schedule of Requirements. Tenders offering to perform longer than KRA's required delivery time will be treated as non-responsive and rejected.

2. Deviation in payment schedule

(i) Tenderers shall state their tender price for the payment on schedule outlined in the special conditions of contract. Tenders will be evaluated on the basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in tender price they wish to offer for such alternative payment schedule. KRA may consider the alternative payment schedule offered by the selected tenderer.

2.22.4 The tender evaluation committee shall evaluate the tender within 30 calendar days from the date of opening the tender.

### **2.23. Contacting the Procuring entity**

2.23.1 Subject to paragraph 2.19 no tenderer shall contact KRA on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.23.2 Any effort by a tenderer to influence KRA in its decisions on tender evaluation, tender comparison, or contract award may result in the rejection of the Tenderers' tender.

### **2.24. Post-qualification**

2.24.1 KRA will verify and determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.

2.24.2 The determination will take into account the tenderer financial and technical capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.11.2, as well as such other information as KRA deems necessary and appropriate.

2.24.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event KRA will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

### **2.25 Award Criteria**

2.25.1 Subject to paragraph 2.29 KRA will award the contract to the successful tenderer whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated **bidder** provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

2.25.2 To qualify for contract awards, the tenderer shall have the following:-

- (a) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
- (b) Legal capacity to enter into a contract for procurement
- (c) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing.
- (d) Shall not be debarred from participating in public procurement.

## **2.26. Procuring Entity's Right to Accept or Reject any or All Tenders**

- 2.26.1 KRA reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for KRA's action. If KRA determines that none of the tenders is responsive, KRA shall notify each tenderer who submitted a tender.
- 2.26.2 KRA shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.
- 2.26.3 A tenderer who gives false information in the tender document about his qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

## **2.27 Notification of Award**

- 2.27.1 Prior to the expiration of the period of tender validity, KRA will notify the successful tenderer in writing that its tender has been accepted.
- 2.27.2 The notification of award will signify the formation of the contract subject to the signing of the contract between the tenderer and KRA pursuant to clause 2.9. Simultaneously the other tenderers shall be notified that their tenders were not successful.
- 2.27.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.29 KRA will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.12.

## **2.28 Signing of Contract**

- 2.28.1 At the same time as KRA notifies the successful tenderer that its tender has been accepted, KRA will simultaneously inform the other tenderers that their tenders have not been successful.
- 2.28.2 Within Seven (7) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to KRA.
- 2.28.3 The contract will be definitive upon its signature by the two parties.
- 2.28.4 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

## **2.29 Performance Security**

- 2.29.1 The successful tenderer may be requested to furnish the performance security in accordance with the Conditions of Contract, in a form acceptable to KRA.
- 2.29.2 Failure by the successful tenderer to comply with the requirement of paragraph 2.29 or paragraph 2.30.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event KRA may make the award to the next lowest evaluated tender or call for new tenders.

## **2.30. Corrupt or Fraudulent Practices**

- 2.30.1 KRA requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts. A tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.
- 2.30.2 KRA will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.30.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public Procurement in Kenya.

## Appendix to Instructions to Tenderers

The following information for the procurement of **Renewal of Kaspersky Anti-Malware Licenses And Support Services: Framework Contract for Three (3) Years** shall complement, supplement, or amend, the provisions on the instructions to tenderers.

Wherever there is a conflict between the provisions of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers.

<b>Instruction to tender reference</b>	<b>Particulars of Appendix to instructions to tenderers</b>
1.3	The documents can also be viewed and downloaded from the KRA Website <a href="http://www.kra.go.ke">www.kra.go.ke</a> at no fee. Bidders who download the tender documents must forward their particulars immediately for records and communication of any further tender clarifications or addenda <a href="mailto:eprocurement@kra.go.ke">eprocurement@kra.go.ke</a>
1.7	A pre-bid briefing will be held on <b>15<sup>th</sup> October, 2019</b> at 10:00 a.m. at the ICT Boardroom 27 <sup>th</sup> Floor of Times Tower Building.
2.1	The tender is open. All bidders are Eligible.
2.9.2	Taxes: The Tenderer will pay for all the local taxes, duties, fees, levies and other charges applicable in Kenya. The financial proposal should therefore include any taxes payable in Kenya.
2.25	Award will be open to eligible bidders set out in Section 2.25
2.9.3	The prices quoted shall be <b>FIXED</b> during the period of the contract.
2.12.2	The Tender Security shall be: <b>Kshs. 300,000.00</b> and must be valid for <b>365 days</b> from the date the tender closure (i.e 27 <sup>th</sup> October, 2020). The Original Tender Security shall be dropped in the Tender Security Box.
2.13.1	The tender validity period shall be <b>for 335 days</b>
2.15.2	<b>COMMISSIONER GENERAL KENYA REVENUE AUTHORITY TIMES TOWER BUILDING HAILE SELASSIE AVENUE P.O. BOX 48240 – 00100 TEL: +254 20 310900 FAX: +254 20 215809 NAIROBI, KENYA.</b>
2.14.1	The Bidders to note that the COMBINED TECHNICAL AND FINANCIAL proposal shall be submitted through the KRA supplier portal. The bidder shall submit Combined technical and financial proposals electronically via the supplier portal in the Notes and attachment Section of the RFX (Tender).
2.16.2	Deadline for submission is <b>October 29<sup>th</sup>, 2019 at 11.00 AM.</b>
2.18.2	Combined <b>Technical and Financial Proposal</b> (One Bid Document and submit to the appropriate KRA E-procurement Web Portal found on the KRA website so as to be received on or <b>before 29<sup>TH</sup> OCTOBER, 2019 at 11.00 a.m.</b> Note: Submission should strictly be done to KRA E-Procurement Portal.)
2.23 (KRA's Officials)	<b>Deputy Commissioner-</b> Supply Chain Management P.O. BOX 48240 – 00100 TEL: +254 20 281 7022 E-MAIL: <a href="mailto:eprocurement@kra.go.ke">eprocurement@kra.go.ke</a>

## **SECTION III - GENERAL CONDITIONS OF CONTRACT**

### **3.1. Definitions**

3.1.1 In this Contract, the following terms shall be interpreted as indicated:

- (a) “The Contract” means the agreement entered into between KRA and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- (b) “The Contract Price” means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
- (c) “The Services” means services to be provided by the tenderer including any documents, which the tenderer is required to provide to KRA under the Contract.
- (d) “The Procuring entity” means the organization procuring the services under this Contract
- (e) “The Contractor” means the organization or firm providing the services under this Contract.
- (f) “GCC” means the General Conditions of Contract contained in this section.
- (g) “SCC” means the Special Conditions of Contract
- (h) “Day” means calendar day.

### **3.2. Application**

3.2.1 These General Conditions shall apply to the extent that they are not superseded by provisions of other part of the contract.

### **3.3. Standards**

3.3.1 The services provided under this Contract shall conform to the standards mentioned in the schedule of requirements.

### **3.4. Use of Contract Documents and Information**

3.4.1 The Contractor shall not, without KRA’s prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of KRA in connection therewith, to any person other than a person employed by the contractor in the performance of the Contract.



The Contractor shall not, without KRA's prior written consent, make use of any document or information enumerated in paragraph 3.4.1 above.

3.4.2 Any document, other than the Contract itself, enumerated in paragraph 3.4.1 shall remain the property of KRA and shall be returned (all copies) to KRA on completion of the contract's or performance under the Contract if so required by KRA.

### **3.5. Patent Rights**

3.5.1 The Contractor shall indemnify KRA against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the services under the contract or any part thereof.

### **3.6 Performance Security**

3.6.1 Within ten (10) days of receipt of the notification of Contract award, the successful tenderer shall furnish to KRA the performance security where applicable in the amount specified in SCC.

3.6.2 The proceeds of the performance security shall be payable to KRA as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

3.6.3 The performance security shall be in the form of a Bank guarantee issued by a commercial bank operation in Kenya. The performance guarantee shall be submitted within 10 days of notification of award.

3.6.4 The performance security will be discharged by the KRA and returned to the Candidate not later than thirty (30) days following the date of completion of the Contractor's performance of obligations under the Contract, including any warranty obligations, under the Contract.

### **3.7. Delivery of services and Documents**

3.7.1 Delivery of the services shall be made by the Contractor in accordance with the terms specified by KRA in the schedule of requirements and the special conditions of contract.

### **3.8. Payment**

3.8.1 The method and conditions of payment to be made to the contractor under this Contract shall be specified in SCC.

3.8.2 Payment shall be made promptly by KRA, but in no case later than thirty (30) days after submission of an invoice or claim by the contractor.

### **3.9. Prices**

3.9.1 Price charged by the contractor for Services performed under the Contract shall not, with the exception of any price adjustments authorized in SCC vary from the prices quoted by the tenderer in its

tender or in the procuring entity's request for tender validity extension as the case may be. No variation in or modification to the terms of the contract shall be made except by written amendments signed by the parties.

3.9.2 Contract price variations shall not be allowed for contracts not exceeding one year (12 months).

3.9.3 Where contract price variation is allowed the variation shall not exceed 25% of the original contract price.

3.9.4 Price variation requests shall be processed by KRA 30 days of receiving the request.

### **3.10. Assignment**

3.10.1 The Contractor shall not assign, in whole or in part, its obligations to perform under this Contract, except with KRA's prior written consent.

### **3.11. Termination for Default**

3.11.1 KRA may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Contractor terminate this Contract in whole or in part:

- (a) If the Contractor fails to provide any or all of the services within the period(s) specified in the Contract, or within any extension thereof granted by KRA.
- (b) If the Contractor fails to perform any other obligation(s) under the Contract.
- (c) If the Contractor in the judgment of KRA has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

3.11.2 In the event KRA terminates the contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, services similar to those un-delivered, and the Contractor shall be liable to KRA for any excess costs for such similar services. However the contractor shall continue performance of the contract to extent not terminated.

### **3.12. Termination for Insolvency**

3.12.1 KRA may at any time terminate the contract by giving written notice to the Contractor if the contractor becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the contractor, provided that such termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to KRA.

### **3.13. Termination for Convenience**

- 3.13.1 KRA by written notice sent to the contractor, may terminate the contract in whole or in part, at any time for its convenience. The notice of termination shall specify that the termination is for KRA's convenience, the extent to which performance of the contractor of the contract is terminated and the date on which such termination becomes effective.
- 3.13.2 For the remaining part of the contract after termination KRA may elect to cancel the services and pay to the contractor an agreed amount for partially completed services.

### **3.14 Resolution of Disputes**

- 3.14.1 KRA and the contractor shall make every effort to resolve amicably by direct informal negotiations and disagreement or disputes arising between them under or in connection with the contract.
- 3.14.2 If after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute either party may require that the dispute be referred for resolution to the formal mechanisms specified in the SCC.

### **3.15. Governing Language**

- 3.15.1. The contract shall be written in the English language. All correspondence and other documents pertaining to the contract, which are exchanged by the parties shall be written in the same language.

### **3.16. Applicable Law**

- 3.16.1 The contract shall be interpreted in accordance with the laws of Kenya unless otherwise expressly specified in the SCC.

### **3.17 Force Majeure**

- 3.17.1 The Contractor shall not be liable for forfeiture of its performance security, or termination for default if and to the extent that it's delay in performance or other failure to perform it's obligations under the Contract is the result of an event of Force Majeure.

### **3.18 Notices**

- 3.18.1 Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by Fax or Email and confirmed in writing to the other party's address specified in the SCC.
- 3.18.2 A notice shall be effective when delivered or on the notices effective date, whichever is later.

## SECTION IV – SPECIAL CONDITIONS OF CONTRACT

- 4.1. Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.
- 4.2. Special conditions of contract as relates to the GCC.

REFERENCE OF GCC	SPECIAL CONDITIONS OF CONTRACT
3.6	<p><b>Performance Security</b></p> <p>The performance bond must be issued in the form of a bank guarantee. The bank guarantee must be valid in Kenya for a period of two years and shall be <b>10%</b> of the bid price.</p>
3.7	<p><b>Delivery</b></p> <p>Conditions of delivery for the <b>RENEWAL OF KASPERSKY ANTI-MALWARE LICENSES AND SUPPORT SERVICES: FRAMEWORK CONTRACT FOR THREE (3) YEARS</b> will be in the Local Service Order and contract within the period indicated by the successful bidder(s) from the date of receiving the Local Service Order (LSO). Requirements may be adjusted by giving a short notice.</p>
3.8	<p><b>Payment Terms</b></p> <p>The Kenya Revenue Authority (KRA) payment terms are that payment shall be made within thirty (30) days from the date of delivery and signing of receipt. However, KRA may negotiate mutually acceptable payment terms with the successful tenderer.</p>
3.9	<p><b>Prices</b></p> <p>Prices charged by the tenderer for services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.</p>
3.14	<p><b>Resolutions of Disputes</b></p> <p>Any dispute, controversy or claim between the Parties arising out of this Contract or the breach, termination or invalidity thereof, unless settled amicably under the preceding paragraph of this Article within sixty (60) days after receipt by one Party of the other Party's request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. <i>The place of arbitration shall be Nairobi.</i> The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in this Contract, the arbitral tribunal shall have no authority to award interest. The parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such controversy, claim or dispute.</p>

3.15

**Language**

The language of all correspondence and documents related to the bid is: **English**. Unless explicitly specified in the Technical Requirements section, the key passages of all accompanying printed literature in any other language must be translated into the above language.

3.16

**Law**

The contract shall be interpreted in accordance with the laws of Kenya.

3.18

**Notices**

Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by fax or by E-mail and confirmed in writing to the other party's address specified in the SCC. A notice shall be effective when delivered or on the notices effective date, whichever is later.

## SECTION V- SCHEDULE OF REQUIREMENTS

a). The Kenya Revenue Authority wishes to engage travel services for the **RENEWAL OF KASPERSKY ANTI-MALWARE LICENSES AND SUPPORT SERVICES: FRAMEWORK CONTRACT FOR THREE (3) YEARS.**

### b). Evaluation Criteria

#### i). Tender Responsiveness

Your tenders shall be examined for the following which you must provide in addition to other requirements specified in the tender documents.

S/N	ITEM DESCRIPTION
1.	Copy of valid Tax Compliance Certificate
2.	Certificate of Incorporation/ Certificate of Registration of Business Name
3.	Power of Attorney (Sole Proprietors Exempted)
4.	Tender Security <b>Kshs 300,000.00</b> valid for <b>365 days</b> from the date of tender closure (i.e 27 <sup>th</sup> October, 2020).
5.	Letter from the bank indicating that the firm is currently operating an account
6.	Duly <b>filled, signed</b> and <b>stamped</b> Confidential Business Questionnaire.
7.	Duly <b>filled, signed</b> and <b>stamped</b> Form of tender
8	Kaspersky Partnership Certificate/Manufacturer Authorization Letter to supply and support Kaspersky Solution to Kenya Revenue Authority

**NB:** Tenders will proceed to vendor evaluation stage only if they meet all the mandatory requirements.

## ii). Vendor Evaluation

The following criteria will be used in the evaluation of all potential suppliers.

The documents submitted will be evaluated for suitability and awarded marks which will contribute to a maximum prorated score of 40 marks of the total tender evaluation. Prorated Cut off score is 28 marks.

	<b>TABLE 2: Evaluation Attribute</b>	<b>Evaluation Criteria</b>	<b>Maximum Score</b>	<b>Cut –Off Score</b>
1.	<p><b>Technical Approach and Methodology.</b></p> <p>Bidder SHOULD demonstrate a good and clear understanding of KRA’s Requirements. He SHOULD propose an approach, a methodology and a work plan to capture the requirements and ensure they are comprehensively addressed in his proposed solution.</p>	<p>Bidders to demonstrate/provide evidence of a clear and detailed understanding of the solution, including:</p> <p>a) Technical Approach and Methodology of carrying out the assignment – 5 Marks</p> <p>b) Work plan (Bidder SHOULD provide one(1) year work plan for the delivery of the service – 4 Marks</p>	9	6
2.	<p><b>Technical staff Qualifications.</b></p> <p>At least three(3) Technical staff with the following valid qualifications:</p> <p>1) A minimum of Relevant University Degree;</p> <p>2) KL Certified System Engineers/Professionals with Current/Valid Certification.</p> <p>The Staff should have at least three (3) years of experience in implementing the Kaspersky solution. (MUST attach copies of the certifications and CVs for each staff to score).</p>	<p>1) Attach CV of each staff clearly indicating the sites where the staff had undertaken a similar Kaspersky solution– 2 marks per each staff (3 staff to be evaluated, maximum of 6 marks)</p> <p>2) Provide three (3) technical staff with academic and Kaspersky certified system engineer or professional certification qualifications. ( Attach certificates) (Maximum score of 9 marks)</p> <p>Three (3) technical staff with KL Certified System Engineers certification (9 marks);</p> <p>Two (2) technical staff with KL Certified System Engineers certification (7 marks);</p> <p>One (1) or no technical staff with KL Certified System Engineers certification (3 marks);</p> <p>3) Relevant Technical Experience to the Solution being procured Per Staff (maximum 6 marks) –</p>	21	17

		<ul style="list-style-type: none"> <li>i. 3 years and more years – 2 marks per staff</li> <li>ii. 2 years – 1 mark per staff</li> <li>iii. 1 year – 0.5 marks per staff</li> </ul>		
<b>3.</b>	<p><b>Partnership with Kaspersky</b></p> <p>Competence in provision of services and partnership with Kaspersky. (MUST attach copies of partnership certification or letter from the Manufacturer confirming partnership level.)</p>	<ul style="list-style-type: none"> <li>• Relevant Kaspersky Partnership</li> <li>• Platinum Partner - 15 Marks</li> <li>• Gold Partner : 10 Marks</li> <li>• Silver:6 Marks</li> <li>• Others: 5 Marks</li> </ul>	15	5
<b>4.</b>	<p><b>Company Experience</b></p> <p>Proof of satisfactory service for contracts of Previous execution of three(3) similar projects - Proven experience in Kaspersky upgrades, patching &amp; recovery and configurations and support in organizations with more than one thousand (1,000) users executed within the last five (5) years. Submit reference letters supported by either a copy of signed Contract or signed LSO from at least three clients.</p> <p><i>Reference letter (with full contacts; postal address, telephone and email) of assignments executed within the last five years:</i></p>	<p>Three (3) or more similar Projects/clients with more than one thousand (1,000) users- 20 Marks.</p> <p>Two (2) similar Projects/clients with more than one thousand (1,000) users- 15 Marks.</p> <p>One (1) similar Projects/clients with more than one thousand (1,000) users- 5 Marks.</p>	20	15



5.	<b>Kaspersky Maintenance Service Agreement (MSA)</b>  Bidders are required to indicate their level of compliance to <b>Kaspersky Support coverage incident ID and support</b> plans indicated below where:  <b>C:Indicates Fully Compliant,</b>  <b>P: Indicates Partially Compliant,</b>  <b>N: Indicates Not compliant</b>			
	a) Unlimited Premium Incidents per Year which demand extensive walk through than standard issues.	C:=8 Marks P:=6 Marks N:=0 Marks	8	6
	b) Unlimited Break/Fix Incidents involving Software errors or malfunctions, or software that is not working.	C:=5 Marks P:=4 Marks N:=0 Marks	5	4
	c) Regular Kaspersky software upgrades as recommended by Kaspersky.	C:=3 Marks P:=2 Marks N:=0 Marks	3	2
d) Quarterly health check and provision of issue status reports	C:=2 Marks P:=1 Marks N:=0 Marks	2	1	

<b>6</b>	<b>ONSITE SUPPORT</b> Bidders are required to indicate their level of compliance to <b>Kaspersky Support coverage incident ID and support</b> plans indicated below <b>where:</b>  <b>C:Indicates Fully Compliant,</b>  <b>P: Indicates Partially Compliant,</b>  <b>N: Indicates Not compliant</b>			
	a) Severity Level 1 – Critical (Severely affecting core business operations) 24x7x365	C:=8 Marks P:=6 Marks N:=0 Marks	8	6
	b) Severity Level 2 - High (affecting normal business operations) 24x7x365	C:=5 Marks P:=4 Marks N:=0 Marks	5	4
	c) Severity Levels 3 Medium (Affected resource can function temporarily and not affecting normal business operations) Standard office hours	C:=3 Marks P:=2 Marks N:=0 Marks	3	2
	d) Severity Levels 3 Low (Affected resource can function and is not affecting normal business operations) Standard office hours	C:=1 Marks P:=0 Marks N:=0 Marks	1	1
	<b>Total Scores</b>		<b>100</b>	
<b>Prorated Total Scores is 40 marks.</b> <b>Prorated Cut off scores is 28 marks</b>				

**NB:** Tenders will proceed to Technical Evaluation stage only if they meet the cut off scores for the Vendor Evaluation.

### **iii) Technical Evaluation**

Bidders are required to provide clause by clause response in Section VI.

The following criteria will be used in the evaluation of all potential suppliers.

The documents submitted will be evaluated for suitability and awarded marks which will contribute to a maximum prorated score of 60 marks of the total tender evaluation. Prorated Cut off score is 45 marks.

**NB:** Tenders will proceed to Financial Evaluation stage only if they meet the cut off scores for the Technical Evaluation.

#### **iv). Financial Evaluation.**

The bidder who passed preliminary evaluation and met the cut off scores for both Vendor and Technical Evaluation and is the lowest evaluated bidder shall be awarded the Tender.

#### **d). Overall Tender Evaluation Criteria**

<b>Criteria</b>	<b>Maximum Score/ Requirement</b>	<b>Cut-off Score</b>
Tender Responsiveness	Mandatory	All
Vendor Evaluation	40	28
Technical Evaluation	60	45
Financial Evaluation		Award to the lowest evaluated bidder
<b>Totals</b>	<b>100</b>	

## SECTION VI- TECHNICAL SPECIFICATION

### PROCUREMENT (RENEWAL) OF KASPERSKY ENDPOINT SECURITY FOR BUSINESS – ADVANCED + Security for MAIL Add-on ANTI-MALWARE

#### General Descriptive Environment:

Kenya Revenue Authority runs an enterprise ICT Infrastructure comprising of (but not limited to) the following:

1. Enterprise Local and Wide Area Network (LAN and WAN) Infrastructure (70 Branches) where the endpoints are non-uniformly distributed.
2. Enterprise Server (Hardware, Applications and Databases) Infrastructure consisting of Standalone, Blade and Virtualized servers hosted, in Two (2) Data Centers.

#### Particulars Requirements:

Kenya Revenue Authority is interested in renewing its current Kaspersky Endpoint Security for Business – ADVANCED Anti-malware License. The procurement covers the following:

1. Four Thousand (4000) Kaspersky ADVANCED Security for Business licenses **AND** Security for MAIL Add-on.
2. Kaspersky licenses for Three Hundred (300) virtual Machines Local Technical support covering three years, renewed and payable annually
3. Administrator and support training for at least fifteen(15) staff

NOTE: The licenses and technical support Services are renewable and payable annually.

#### Instructions to Bidders

1. Bidders **MUST** complete the table below in the format provided.
2. Bidders **MUST** provide a substantive response for all features in the format provided, irrespective of any attached technical documents. Use of Yes, No, tick, compliant etc. will be considered non responsive.
3. Bidders **MUST** append official company stamp and/or authorized signature on all attached technical data sheets.
4. Bids **MUST** meet all the **MANDATORY** requirements AND attain a minimum score of 75%. Where a bidder fails to meet the **MANDATORY** requirements they shall be disqualified from further evaluation.
5. Bidders to note that they will be required to quote for Genuine Products.
6. Bidders **SHOULD** indicate their proposed delivery period.

**TABLE 1: TECHNICAL SPECIFICATIONS FOR Kaspersky Endpoint Security for Business – ADVANCED + Security for MAIL Add-on**

	<b>Primary Features</b>	<b>Minimum Requirement</b>	<b>Classification</b>	<b>Bidders Response</b>
1	Brand and Model	KRA requires Kaspersky Endpoint Security for Business – ADVANCED + Security for MAIL Add-on	Mandatory	
2	License quantity	Four Thousand (4000) Kaspersky ADVANCED Security for business licenses + Security for MAIL Add-on AND Kaspersky licenses for Three Hundred (300) virtual Machines.	Mandatory	
	<b>Other Features</b>	<b>Minimum Requirement</b>	<b>Maximum Score</b>	
3	Proactive Protection Security for Windows, Linux & Mac	The bidder SHOULD implement a proactive, intelligent protection, resilient defenses against the most sophisticated known, unknown and advanced Cyber threats including: <ul style="list-style-type: none"> <li>• Against both file-based and file-less exploits.</li> <li>• Against non-signature based detection in addition to signature and behavioral technologies.</li> <li>• Synchronization security features which allows endpoints and firewalls sharing of threat intelligence and context</li> <li>• Behavioural ransomware protection element to recover ransom-ware encrypted files.</li> <li>• Machine learning platform to provide protection against advanced threats with sandboxing capabilities (Describe how)</li> </ul>	20	
4	Security for MAIL Add-on for Protection of corporate mail	The bidder should implement email security covering Lotus Domino server’s anti-spam protection and data loss protection and control. The bidder should implement the solution as described (Describe how)	15	
5	Mobile Security	The bidder should implement the solution to provide anti-theft, Centralized management - including Mobile device and management, remote wipe functionalities (Describe how)	5	
6	Prevention of Loss of Confidential Data through encryption.	The bidder should implement the solution to provide: <ul style="list-style-type: none"> <li>• Strong encryption functionality</li> <li>• Ease management for full Disk, File-Level and of removable media Encryption</li> <li>• Better visibility and security for applications containers</li> </ul>	8	

		<ul style="list-style-type: none"> <li>• Risk Insight that comprises of comprehensive view of the risk exposure of the enterprise</li> </ul> <p>(Describe how)</p>		
7	Centralized Key Management	The bidder should implement the solution to provide centrally managed encryption keys from a central console	6	
8	Ability to support Patch management	The bidder should implement the solution to provide vulnerability assessment & patch management, automatic patch management, IT asset management-hardware and software, Operating System (OS) deployment features and detection and Prioritization features.	8	
9	Patching of non-Windows systems	The bidder should implement the solution with capability to automate patching of non-Windows systems. (Indicate which)	6	
10	Integration of SIEM solution	The bidder should implement the solution to integrate with the QRadar SIEM solution	6	
11	Role-based access control	The bidder should implement the solution to provide segregation of duties for the various administrator tiers (Indicate which)	6	
12	End Detection and Response agent	<p>The bidder should implement the solution to Extract patterns of elaborate attacks:</p> <ol style="list-style-type: none"> <li>Automatically from events on many hosts</li> <li>Manually, from events on many hosts.</li> </ol> <p>It Should also be able to:</p> <ol style="list-style-type: none"> <li>Respond to attacks by blocking their progress</li> <li>Prevent future attacks of similar nature.</li> </ol> <p>(Describe how)</p>	4	
13	Adaptive Anomaly Control	<p>The bidder should implement the solution to provide the following:</p> <ul style="list-style-type: none"> <li>• Adaptive Anomaly Control</li> <li>•Component monitoring</li> <li>•Block suspicious actions that are not typical of the protected computer.(Describe how)</li> </ul>	6	

14	Support for Virtualized Environment.	The bidder should implement the solution to protect virtual infrastructure with virtual servers and VDI. (Describe how)	5	
15	Managing hardware & software assets such as Software Licenses.	The bidder should implement the solution to provide inventory of all licenses on the network to control software usage and block unauthorized (unlicensed) applications from running on the network.	5	
16	Solution Training	The vendor <b>MUST</b> provide manufacturer authorized Administrators and Support training for at least fifteen(15) KRA staff	<b>Mandatory</b>	
17	Technical support	The vendor <b>MUST</b> provide technical support for the solution for three years	<b>Mandatory</b>	
		In addition, the support <b>MUST</b> include the manufacturer's premier technical support services.	<b>Mandatory</b>	
		The vendor <b>MUST</b> provide regular health check assessments on Quarterly, Semi-annually and annually Basis	<b>Mandatory</b>	
<b>TOTAL SCORES is 100 marks (To be prorated to 60 marks)</b>				
<b>CUT OFF SCORES is 75 marks (To be prorated to 45 marks)</b>				

**PROJECT MANAGEMENT AND IMPLEMENTATION REQUIREMENTS -  
PROPOSED PROJECT IMPLEMENTATION SCHEDULE**

**Instruction to the Bidders:**

1. Bidders **MUST** complete the table below in the format provided.
2. Bidders **MUST** provide a substantive response for all features in the format provided, irrespective of any attached technical documents. Use of Yes, No, tick, compliant etc. will be considered non responsive.

<b>Item No.</b>	<b>Subsystem / Item</b>	<b>Site / Site Code</b>	<b>Activity Start Week (after award)</b>	<b>Duration in weeks</b>
1.	Delivery of the Anti-malware solution with documentation (soft and hard copy)	Nairobi, KRA offices		
2.	Installation and implementation of the Anti-malware <ul style="list-style-type: none"> <li>• Installation and Configuration</li> <li>• Integration with KRA systems</li> <li>• Configuration of alerts and notifications where applicable</li> </ul>	Nairobi, KRA offices		
3.	Testing of the Anti-malware solution	Nairobi, KRA offices		
4.	Full Manufacturer authorized Training	Manufacturer Accredited Training		
5.	Documentation of the design, implementation, and testing of the Anti-malware solution	Nairobi, KRA offices		
6.	Provision of support and licensing	Nairobi, KRA offices		
7.	Acceptance, Sign-off & Commissioning	Nairobi, KRA offices		

**N/B:**

1. Bidders are required to fill the Columns for Activity Start Week and Duration in weeks.
2. Affix Company Stamp

*Tenderer's Signature:* \_\_\_\_\_ *Date:*

\_\_\_\_\_



## SECTION VII- PRICE SCHEDULE

### **Instruction to the Bidders:**

1. Bidders **MUST** complete the table below in the format provided.

Item	Description	Quantity	Unit price	Total Cost
1.	Kaspersky ADVANCED Security for business licenses + Security for MAIL Add-on for year 1	4000		
	Kaspersky licenses for Virtual Machines for year 1	Kaspersky licenses for Three hundred (300) virtual Machines.		
	Technical support for year 1	Lot		
2.	Kaspersky ADVANCED Security for business licenses + Security for MAIL Add-on for year 2	4000		
	Kaspersky licenses for Virtual Machines for year 2	Kaspersky licenses for Three hundred (300) virtual Machines.		
	Technical support for year 2	Lot		
3.	Kaspersky ADVANCED Security for business licenses + Security for MAIL Add-on for year 3	4000		
	Kaspersky licenses for Virtual Machines for year 3	Kaspersky licenses for Three hundred (300) virtual Machines.		
	Technical support for year 3	Lot		
	Training - manufacturer authorized Administrators and Support training for at least fifteen(15 ) KRA staff (to be costed once only)	15 KRA Staff		

**N/B:**

1. All prices quoted must be inclusive all applicable taxes in Kenya.
2. Affix Company Stamp on this page.

Tenderer's Signature: \_\_\_\_\_

Date: \_\_\_\_\_

## SECTION VII - STANDARD FORMS

### Notes on the standard Forms

#### Notes on the Sample Forms

- 1 *Form of Tender-* The form of tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representatives of the tenderer.
- 2 *Confidential Business Questionnaire Form -* This form must be completed by the tenderer and submitted with the tender documents.
- 3 *Tender Securing Declaration Form -* When required by the tender documents the tender shall provide the tender securing declaration in the form included herein any another format acceptable to the procuring entity.
- 4 *Contract Form-*The Contract Form shall not be completed by the tenderer at the time of submitting the tender. The Contract Form shall be completed after contract award and should incorporate the accepted contract price.
- 5 *Bank Guarantee for Advance Payment Form-* When Advance payment is requested for by the successful bidder and agreed by the procuring entity, this form must be completed fully and duly signed by the authorized officials of the bank.
- 6 *Manufacturers Authorization Form-* When required by the tender documents this form must be completed and submitted with the tender documents. This form will be completed by the manufacturer of the goods where the tenderer is an agent.

<b>8.1 FORM OF TENDER</b>
Date _____
Tender No. _____
To: KENYA REVENUE AUTHORITY
P. O. BOX 48240 – 00100, NAIROBI.
Gentlemen and/or Ladies:
1. Having examined the tender documents including Addenda Nos. .... [insert numbers] the receipt of which is hereby duly acknowledged, we, the undersigned, offer to <b>RENEWAL OF KASPERSKY ANTI-MALWARE LICENSES AND SUPPORT SERVICES THREE (3) YEARS</b> in conformity with the said tender documents for the sum of ..... (total tender amount in words and figures) or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.
2. We undertake, if our Tender is accepted, to deliver install and commission the equipment in accordance with the delivery schedule specified in the Schedule of Requirements.
3. If our Tender is accepted, we will obtain the guarantee of a bank in a sum of equivalent to _____ percent of the Contract Price for the due performance of the Contract , in the form prescribed by .....( <i>Procuring entity</i> ).
4. We agree to abide by this Tender for a period of <b>335 days</b> from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
5. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.
6. We understand that you are not bound to accept the lowest or any tender you may receive.
Dated this _____ day of _____ 20 _____
_____
[signature] _____ [in the capacity of]
_____
Duly authorized to sign tender for an on behalf of _____
_____

## 8.2 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

You are requested to give the particulars indicated in Part 1; either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business; and Part 3.

**You are advised that it is a serious offence to give false information on this form.**

	<b>Part 1 – General</b>
1.1	Business Name ..... .....
1.2	Location of Business Premises. .....
1.3	Plot No..... Street/Road .....
	Postal Address ..... Tel No. .... Fax ..... E mail .....
1.4	Nature of Business.....
1.5	Registration Certificate No. .....
1.6	Maximum Value of Business which you can handle at any one time – Kshs. .....
1.7	Name of your Bankers ..... Branch .....
	<b>Part 2 (a) – Sole Proprietor</b>
2a.1	Your Name in Full ..... Age .....
2a.2	Nationality ..... Country of Origin .....
	<ul style="list-style-type: none"> <li>• Citizenship Details .....</li> </ul>
	<b>Part 2 (b) Partnership</b>
2b.1	Given details of Partners as follows:
2b.2	Name Nationality Citizenship Details Shares
	1..... .....
	2..... .....

	3..... .....
	4..... .....
	<b>Part 2 (c) – Registered Company</b>
2c.1	Private or Public ..... .....
2c.2	State the Nominal and Issued Capital of Company-
	Nominal Kshs. ....
	Issued Kshs. ....
2c.3	Given details of all Directors as follows
	Name Nationality Citizenship Details Shares
	1..... .....
	2. ..... .....
	3. ..... .....
	4. ..... .....
	5 .....
	<b>Part 3 – Eligibility Status</b>
3.1	Are you related to an Employee, Committee Member or Board Member of Kenya Revenue Authority? <b>Yes</b> _____ <b>No</b> _____
3.2	If answer in '3.1' is <b>YES</b> give the relationship. ..... ..... .....
3.3	Does an Employee, Committee Member, Board Member of Kenya Revenue Authority sit in the Board of Directors or Management of your Organization, Subsidiaries or Joint Ventures? <b>Yes</b> _____ <b>No</b> _____
3.4	If answer in '3.3' above is <b>YES</b> give details. ..... ..... ..... .....
3.5	Has your Organization, Subsidiary Joint Venture or Sub-contractor been involved in the past directly or indirectly with a firm or any of it's affiliates that have been engaged by Kenya Revenue Authority to provide consulting services

	for preparation of design, specifications and other documents to be used for procurement of the goods under this invitation? <b>Yes</b> _____ <b>No</b> _____
3.6	If answer in '3.5' above is <b>YES</b> give details. ..... ..... ..... ..... .....
3.7	Are you under a declaration of ineligibility for corrupt and fraudulent practices? <b>YES</b> _____ <b>No</b> _____
3.8	If answer in '3.7' above is <b>YES</b> give details: ..... ..... .....
3.9	(a) Have you offered or given anything of value to influence the procurement process? <b>Yes</b> _____ <b>No</b> _____  Have you been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of Kenya Revenue Authority, which is the procuring entity?  <b>Yes</b> _____ <b>No</b> _____  (c) Have your servants and/or agents offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of Kenya Revenue Authority.  <b>Yes</b> _____ <b>No</b> _____
3.10	If answer in '3.9' a, b or c above is <b>YES</b> give details: ..... .....

	Date ..... Signature of Candidate .....

- If a Kenya Citizen, indicate under “Citizenship Details” whether by Birth, Naturalization or registration.

### **8.3 TENDER SECURING FORM**

Whereas ..... [*name of the tenderer*]

THE CONDITIONS of this obligation are:-

1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or
2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:
  - (a) fails or refuses to execute the Contract Form, if required; or
  - (b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;

We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.

---

*[signature of the bank]*

*(Amend accordingly if provided by Insurance Company)*



<b>8.4 CONTRACT FORM</b>
<b>TENDER REF No: KRA/HQS/NCB-019/2019-2020</b>
<b>RENEWAL OF KASPERSKY ANTI-MALWARE LICENSES AND SUPPORT SERVICES FOR THREE (3) YEARS</b>
THIS AGREEMENT made the _____ day of _____ 20 _____ between <b>Kenya Revenue Authority</b> [ <i>name of Procurement entity</i> ] of <b>Kenya</b> [ <i>country of Procurement entity</i> ] (hereinafter called “the Procuring entity) of the one part and .....[ <i>name of tenderer</i> ] of ..... ..[ <i>city and country of tenderer</i> ] (hereinafter called “the tenderer”) of the other part;
WHEREAS the Procuring entity invited tender for ( <b>RENEWAL OF KASPERSKY ANTI-MALWARE LICENSES AND SUPPORT SERVICES</b> ) and has accepted a tender by the tenderer for the renewal of Kaspersky Licenses in the sum of ..... [contract price in words and figures] (Hereinafter called “the Contract Price).
NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:
1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to:
2. The following documents shall be deemed to form and be read and construed as part of this Agreement viz:
(a) the Tender Form and the Price Schedule submitted by the tenderer
(b) the Schedule of Requirements
(c) the Technical Specifications
(d) the General Conditions of Contract
(e) the Special Conditions of contract; and
(f) the Procuring entity’s Notification of Award
3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tender hereby covenants with the Procuring entity to provide the goods and to remedy defects therein in conformity in all respects with the provisions of the Contract
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provisions of the goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the contract.
IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.
Signed, sealed, delivered by _____ the _____ (for the Procuring entity
Signed, sealed, delivered by _____ the _____ (for the tenderer in the presence of _____
<i>(Amend accordingly if provided by Insurance Company)</i>

**8.5 BANK GUARANTEE FOR ADVANCE PAYMENT FORM**

To Kenya Revenue Authority

*[name of tender]* .....

Gentlemen and/or Ladies:

In accordance with the payment provision included in the Special Conditions of Contract, which amends the General Conditions of Contract to provide for advance payment, ..... *[name and address of tenderer]*(hereinafter called “the tenderer”) shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said Clause of the Contract in an amount of ..... *[amount of guarantee in figures and words]*.

We, the ..... *[bank or financial institutions]*, as instructed by the tenderer, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the Procuring entity on its first demand without whatsoever right of objection on our part and without its first claim to the tenderer, in the amount not exceeding ..... *[amount of guarantee in figures and words]*

We further agree that no change or addition to or other modification of the terms of the Contract to be performed there-under or of any of the Contract documents which may be made between the Procuring entity and the tenderer, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall remain valid in full effect from the date of the advance payment received by the tenderer under the Contract until ..... *[Date]*.

Yours truly,

Signature and seal of the Guarantors

\_\_\_\_\_  
*[name of bank or financial institution]*

\_\_\_\_\_  
*[address]*

\_\_\_\_\_  
*[date]*

## 8.6 MANUFACTURER'S AUTHORIZATION FORM

To Kenya Revenue Authority

WHEREAS ..... [name of the manufacturer] who are established and reputable manufacturers of ..... [name and/or description of the goods] having factories at ..... [address of factory] do hereby authorize ..... [name and address of Agent] to submit a tender, and subsequently negotiate and sign the Contract with you against tender No. .... [reference of the Tender] for the above goods manufactured by us.

We hereby extend our full guarantee and warranty as per the General Conditions of Contract for the goods offered for supply by the above firm against this Invitation for Tenders.

\_\_\_\_\_

\_\_\_\_\_  
[signature for and on behalf of manufacturer]

*Note:* This letter of authority should be on the letterhead of the Manufacturer and should be signed by a person competent.

## 8.7 – NOTIFICATION OF INTENTION TO ENTER INTO A CONTRACT

**Kenya Revenue Authority  
P.O Box 48240 – 00100,  
Nairobi.**

To: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

RE: Tender No. \_\_\_\_\_

Tender Name \_\_\_\_\_

This is to notify that the contract/s stated below under the above mentioned tender have been awarded to you.

\_\_\_\_\_  
\_\_\_\_\_

1. Please acknowledge receipt of this Letter of Notification signifying your Acceptance.
2. The Contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
3. You may contact the officer(s) whose particulars appear below on the subject matter of this Letter of Notification of Award.

Deputy Commissioner,  
Supply Chain Management,  
Haile Selassie Avenue, Times Tower, 25<sup>th</sup> Floor  
Telephone: +254-020-2817022  
Facsimile: +254-020-215809

FOR: **Commissioner-General**