

13th November 2019

To all Prospective bidders,

CLARIFICATIONS SET “2”
KRA/HQS/ICB – 035/ 2019 – 2020: LEASE OF SCANNERS

Kenya Revenue Authority wishes to inform prospective bidders of the clarifications highlighted below for the tender for lease of scanners.

CLARIFICATIONS		
No.	Bidder Clarification Questions	KRA's Response (Clarification/ Addendum)
1.	<p>Reference is made to the Tender of Lease of Scanners with Tender No. KRA/HQS/ICB-035-2019-2020.</p> <p>It required in the tender document that <i>The Lessor must submit at least five (5) reference sites where they have installed similar solutions of equivalent magnitude and specifications for each type of scanner (except for the out of gauge scanner which is a Kenya specific requirement). The evidence shall be provided for every type of scanner for every reference site (except for the out of gauge scanner which is a Kenya specific requirement) by means of submission of clear copies of: contract awarded or Purchase Orders, for each solution component; demonstration of scope of the installation for each solution component; and copies of completion certificates or recommendation letters from previous clients for each solution component.</i></p> <p>Kindly clarify what does the “Completion Certificates” entail? Does the “Completion Certificates” include “Acceptance Certificate” signed by and between the client and supplier/manufacturer for the equipment/solution supplied?</p>	<p>Final Acceptance Certificate (Fully executed by vendor and the client) is acceptable as a completion certificate</p>
2.	<p>As we are the local agents for our OEM can we use reference sites for the local agents of our OEM in the East African countries (Tanzania, Rwanda, Uganda) who are our also our sister our companies</p>	<p>Refer to the Mandatory Requirements in the tender documents.</p>
3.	<p>Can we also use our OEM reference sites not within the region as proof of our experience in such projects?</p>	<p>Refer to the Mandatory Requirements in the tender documents.</p>
4.	<p>Our systems are certified and our UFF platform (united file format), which is a standard accepted by WCO (World Customs Organization) and as such can integrate with any file sharing system, do we still need to seek iSCAN clarification</p>	<p>The integration requirements are detailed in appendix (i) of the tender document. Please respond as per the tender requirements.</p>

5.	We would like to request an extension of the submission deadline by 14 days(fourteen) days to 28 th November 2019 so as to enable us be able to submit a conclusive response to this bid as we are currently working on various documentation for the response.	The tender closing/opening date has been extended to 20th November 2019, 11:00 am
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Note:

- **Prospective bidders are hereby advised to align their Tender Security to the new tender opening date(20th November, 2019). Tender Security to be valid up to and including 18th November, 2020.**
- **Bidders are advised that this is the final set of clarification this is in line on Section II (Instruction to Tenderers) sub section 2.4.1 & 2.4.2.**

The Clarification form part of the bidding document and is binding to the bidder. All other terms and conditions of the tender remain the same.

Regards,



Benson Kiruja

For: Deputy Commissioner - Supply Chain Management