



KENYA REVENUE AUTHORITY

ISO 9001:2015 CERTIFIED

CLARIFICATION SET "1"

30th June, 2020

To all Prospective bidders,

TENDER NO. KRA/HQS/NCB-079/2019-2020 - PROVISION OF GPA/WIBA, ASSETS AND LIABILITY INSURANCE BROKERAGES SERVICES

Kenya Revenue Authority wishes to inform prospective bidders of the clarifications to bidders' query on the above tender as highlighted below.

No.	Section IV – Special Conditions of Contract	Page & Item No.	Bidders Questions	KRA's Response
1.	Mandatory Requirements and Vendor Evaluation for Underwriter	Page 24 No. 4.1 item 1	<ul style="list-style-type: none"> Few underwriters have gross premium of 2Billion excluding Motors and medical Insurance, this locks majority of the underwriters. Would you kindly request the procuring entity to consider reviewing the same to at least 1 Billion. 	<p>The value of KRA assets exceeds 2Billion and as per IRA statistics, there is a sufficient number of under writers with gross written premiums exceeding 2Billion.</p> <p>This requirement remains.</p>
		Page 24 No. 4.1 item 2	<ul style="list-style-type: none"> The requirement for reputable clients with 50Million annual premium per client for 5 clients over a period of three years is stringent. 	<p>KRA annual premiums exceeds 50Million. The Authority requires an underwriter who has handled similar clients.</p> <p>This requirement remains.</p>
		Page 24 No. 4.1 item 4	<ul style="list-style-type: none"> Evidence of 5 claims of 15M is on the higher side, and also the underwriter is the risk carrier so delayed of documented claims rest with the underwriter and not the broker. 	<p>Claims of 15Million is within the Authority's range.</p> <p>This requirement remains.</p> <p>The function of an Insurance broker is to negotiate for underwriting rates of the required cover and to make sure that all valid and fully documented claims are paid within the agreed timelines.</p> <p>This requirement remains.</p>



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		Page 24 No. 4.1 item 7	<ul style="list-style-type: none"> Any underwriter with a fully documented but unsettled claim for the Authority for over 24 months shall be automatically be disqualified, be amended to read 12 months instead of 24 months. 	24 months is more than sufficient to settle valid and fully documented claims. This requirement remains.
2.	Conditions to be met by Insurance Brokers Mandatory Requirements	Page 25 No.4.2 item 9	<ul style="list-style-type: none"> Any broker with a fully documented but unsettled claim for the Authority for over 24 months shall be automatically be disqualified, be amended to read 12 months instead of 24 months. 	24 months is more than sufficient to settle valid and fully documented claims. This requirement remains.

Prospective bidders are advised that this is the final set of clarifications in line with section II (Instructions to Tenderers) sub section 2.4.1 of the tender document.

The clarifications form part of the bidding document and is binding to the bidder. All other terms and conditions of the tender remain the same. You are therefore required to immediately acknowledge the receipt of these clarifications.

Regards,

Benson Kiruja

For: Deputy Commissioner – Supply Chain Management

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