

17th September, 2024

CLARIFICATION/ADDENDUM “SET 1”
KRA/HQS/NCB-003/2024 -2025: UPGRADE AND RENEWAL OF CHECKPOINT SOLUTION APPLIANCES, LICENSES AND SUPPORT SERVICES FOR A PERIOD OF THREE (3) YEARS

Kenya Revenue Authority wishes to inform prospective bidders of the clarifications and amendments for the above tender as detailed below.

S/No	Page No	Section	Specifications	Clarification	KRA Response
1	30 and 34	Vendor Evaluation Criteria (Table 1, Clause 4) and Mandatory Technical Specifications (Table 2, clause 12)	Partnerships with Checkpoint OEM Industry proven and OEM certified capacity to support enterprise checkpoint solutions (bidder MUST attach copies of partnership certification or letter from the Manufacturer confirming partnership level	<p>Requirement Successful bidders MUST have attained ELITE OR PREMIUM partnership Level with Checkpoint OEM. Bidders MUST provide a letter from the OEM addressed to KRA indicating their partnership level and certifying that the bidder authorized to sell, implement and support the Checkpoint solution.</p> <p>Amendment proposal received.</p> <ul style="list-style-type: none"> • Checkpoint partnership to be changed to at least advance partnership level, to accommodate local partners • 24/7X365 support requirement will be covered in the local partner service Level Support (SLA) and direct premium support from the vendor. 	KRA runs enterprise class mission critical services on a 24*7*365 basis. In order to guarantee availability of premium services to its customers technology vendors and partners are required to have acquired industry proven end to end capacity to supply, design, implement, support and maintain the solutions they propose to provide. In this procurement, bidders are required to demonstrate their ability to meet this requirement by having attained ELITE OR PREMIUM partnership Level with Checkpoint OEM. This criterion remains unchanged.
2	46	Appendix 1	Service description 1. Enterprise Based Protection - Sandblast Threat Prevention Pkg Including IPS, APCL, URLF, AV, ABOT, ASPM, TX, TE, ADNS, ZP blades plus a Total of 1400 Remote Access VPN Licenses	Remarks Licenses for Checkpoint 15600 Appliances and Remote Access VPN services plus 1400 Remote Access VPN Licenses	Enterprise Based Protection - Sandblast Threat Prevention Pkg Including IPS, APCL, URLF, AV, ABOT, ASPM, TX, TE, ADNS, ZP blades plus a Total of 850 Remote Access VPN Licenses Licenses for Checkpoint 15600 Appliances and Remote Access VPN services plus 850 Remote Access VPN Licenses

3	48, 49 and 50	Appendix 2 and Appendix 3	Appendix 2 and Appendix 3		Bidders are notified that Appendices 2 and 3 have been expunged and replaced with Amended Appendix 2 and Amended Appendix 3 annexed below.
4		Price Schedule	Price Schedule		Bidders are notified that the Price Schedule has been expunged and replaced with Amended Price Schedule annexed below.
5		Tender Closing Date and Time	Extension of tender closing date.		Bidders are notified that the Authority has extended the tender's closing date and time to 25th September 2024, 11.00 am . Bidders are advised to align their bid securities to the new tender closing date i.e. valid up to 24th September 2025

The clarification/addendum forms part of the bidding document and is binding to the bidder. All other terms and conditions of the tender remain the same. You are therefore required to immediately acknowledge the receipt of this addendum.



Martha Wakio

FOR: DEPUTY COMMISSIONER - SUPPLY CHAIN MANAGEMENT

TABLE 2: AMENDED MANDATORY TECHNICAL REQUIREMENTS

S/No	Requirement	Mandatory Specifications	Bidders' response (Please provide a relevant narrative response)	Evaluation Remark (PASS or FAIL)
1	Product, Services and Licenses	Successful Bidder MUST commit to provide genuine Checkpoint products, services and Licenses for ALL Products and Services covered in this tender. The products and services must be sourced through the OEM authorized channels		
2	Renewal of Subscription Licenses for Checkpoint 15600, Checkpoint 23800 Security Gateways and Checkpoint SBTE1000X Threat Emulation Appliances for one (1) Year for the Primary Data Centre (PDC)	Successful bidder MUST deliver and install Renewal Subscription Licenses based on the OEM Renewal Anniversary Date for Checkpoint 15600, Checkpoint 23800 Security Gateways and Checkpoint SBTE1000X Threat Emulation Appliances for One (1) Year for the Primary Data Centre (PDC). This includes Licenses for 850 concurrent Remote VPN connections. (Refer to Appendix 1)		
3	Delivery, installation, configuration and commission Four (4) new Quantum Force 29200 Plus Appliances, Subscription Licenses for 1 Year, Interfaces, Transceivers and accessories (Data Centre Protection)	Successful bidder MUST deliver, install, configure and commission Four (4) new Quantum Force 29200 Plus Appliances with Next Generation Threat Prevention and Sandblast Subscription package for One (1) Year, required Interfaces, Transceivers and accessories to replace the existing Checkpoint 23800 Appliances (Data Centre Protection) in both PDC and SDC. Appliances must be deployed in HA configuration. Successful bidder MUST also undertake the decommissioning of the existing Checkpoint 23800 (Data Centre Protection) Appliances at both Primary Data Centre (PDC) and Secondary Data Centre (SDC) in such a way as ensure a seamless transition while ensuring adherence to License expiry and end of Support dates for the existing Appliances. In this regard, bidders MUST submit a proposed Delivery, installation and commissioning		



		<p>schedule that ensures adherence to the License expiry and End of support date requirements for the existing appliances.</p>		
4	<p>Delivery, installation, configuration and commission Four (4) new Quantum Force 19200 Plus Appliances, Subscription Licenses for 1 Year, Interfaces, Transceivers and accessories (Internet Edge Protection)</p>	<p>Successful bidder MUST deliver, install, configure and commission Four (4) new Quantum Force 19200 Plus Appliances with Next Generation Threat Prevention and Sandblast Subscription package for 1 Year, required Interfaces, Transceivers and accessories to replace the existing Checkpoint 15600 (Internet Edge Protection) Appliances in both PDC and SDC. Appliances must be deployed in HA configuration. Successful bidder MUST undertake the decommission of the existing Checkpoint 15600 (Internet Edge Protection) Appliances at both Primary Data Centre (PDC) and Secondary Data Centre (SDC) in such a way as ensure a seamless transition while also ensuring adherence to License expiry and end of Support dates. In this regard, bidders MUST submit a proposed Delivery and installation schedule that ensures adherence to the License expiry and End of support</p>		
5	<p>Delivery, installation, configuration and commission Four (4) new Checkpoint TE2000XN-28VM Appliances with Subscription Licenses for 1 year</p>	<p>Successful bidder MUST deliver, install, configure and commission Four (4) new SandBlast TE2000XN-28VM Appliances with Next Generation Threat Prevention and Sandblast Subscription package for 1 Year. Appliances MUST be deployed in both PDC and SDC, in HA configuration. Successful bidder MUST also undertake the decommission the existing Checkpoint SBTE1000X-28VM Appliances in such a way as to ensure a seamless transition while also ensuring adherence to License expiry and end of Support dates. In this regard, bidders MUST submit a proposed Delivery and installation schedule that adheres to the License expiry and End of support date requirements for the existing appliances. (Refer to Appendix 2)</p>		

6	Delivery and installation, commissioning and renewal of Checkpoint Harmony Basic Remote Access concurrent VPN for both PDC and SDC	Successful bidder MUST deliver, install and renew Harmony Basic Remote Access concurrent VPN Licenses (Total 1500) for both PDC and SDC		
7	Renewal of Subscription Licenses for Checkpoint SMART-1 6000-L Plus Security Management Appliances for both Primary Data Centre (PDC) and Secondary Data Centre (SDC)	Successful bidder MUST deliver and install renewal Subscription Licenses (Smart-1 and open server) for existing Checkpoint SMART-1 6000-L Plus Security Management Appliances for subsequent OEM renewal anniversaries until the contract end for both the PDC and SDC. (Refer to Appendix 4 and Appendix 5)		
8	Renewal of Subscription Licenses for Checkpoint Quantum Force 19200 Plus Appliances for both Primary Data Centre (PDC) and Secondary Data Centre (SDC)	Successful bidder MUST deliver and install Renewal Subscription Licenses for ALL Checkpoint Quantum Force 19200 Plus Appliances for both Primary Data Centre (PDC) and Secondary Data Centre (SDC) for one additional (1) Year (Refer to Appendix 3)		
9	Renewal of Subscription Licenses for Checkpoint Quantum Force 29200 Plus Appliances for both Primary Data Centre (PDC) and Secondary Data Centre (SDC)	Successful bidder MUST deliver and install Renewal Subscription Licenses for ALL Checkpoint Quantum Force 29200 Plus Appliances for both Primary Data Centre (PDC) and Secondary Data Centre (SDC) for one additional (1) Year (Refer to Appendix 3)		
10	Renewal of Subscription Licenses for Checkpoint TE2000XN-28VM Appliances	Successful bidder MUST deliver and install Renewal Subscription Licenses for ALL Checkpoint TE2000XN-28VM Appliances for both Primary Data Centre (PDC) and Secondary Data Centre (SDC) for one additional (1) Year (Refer to Appendix 3)		



11	OEM Direct Premium Support	<p>ALL Checkpoint products (Hardware, Equipment, interfaces, accessories, Software and Services) MUST be covered by OEM Direct premium technical support services throughout the contract period. This includes Accelerated hardware replacement options, Operating system updates, direct access to Manufacturer's technical assistance team, online troubleshooting, support tools etc.</p> <p>Details of Checkpoint Part Numbers, Checkpoint Products and Stock Keeping Units (SKU) have been provided for reference. Bidders MUST ensure that they validate the SKUs with the OEM.</p> <p>(Refer to Appendix 1 to Appendix 4)</p>		
12	Checkpoint OEM Partnership	<p>KRA runs enterprise Level mission critical services on a 24*7*365 basis. In order to guarantee premium services to its customers, successful bidder MUST demonstrate industry proven capacity to support the entire checkpoint solution by having attained ELITE OR PREMIER partnership Level with Checkpoint OEM. In this regard, Bidders MUST provide a letter from the OEM addressed to KRA clearly indicating their partnership level and certifying that the bidder is authorized to sell, implement and support the Checkpoint solution.</p>		
13	OEM to KRA technical support	<p>Checkpoint OEM MUST commit to provide technical support directly to KRA on a need basis throughout the contract period.</p> <p>In this regard, Bidder MUST submit a letter from the OEM referencing this tender and committing to actively support the solution on a need basis throughout the contract period.</p>		
14	OEM to Vendor support	<p>Successful bidder MUST be backed by professional technical support from the OEM throughout the contract period. In this regard, Bidders should submit a written commitment from the OEM referencing this tender and indicating OEM's willingness to provide oversight and support through the contract period.</p>		
15	Periodic Review and optimization of	<p>Successful bidder MUST commit to undertake a semi-annual review of</p>		



	Checkpoint solution	the (running) Checkpoint solution design, architecture and implementation to identify gaps, areas of improvement, fine tuning, optimization etc. Bidder should also commit to address and document the needs and gaps identified during the review within the agreed timelines.		
16	Training and capacity building	Successful bidder MUST provide Manufacturer Authorized Checkpoint Administrator Training for Ten (10) KRA staff and Checkpoint Expert Training for an additional Ten (10) KRA staff leading to product professional certification. Training proposals should include Course outline, duration and mode of delivery. Bidder MUST clearly indicate (and include) all costs associated with the training, including certification costs in the price schedule		
17	Unlimited Vendor onsite and online Implementation, Maintenance and Support Services on a 24*7*365 Basis	Successful bidder MUST provide Unlimited Vendor onsite and online Implementation, Maintenance and Support Services covering the entire solution throughout the contract period on a 24*7*365 Basis. The vendor's staff providing support MUST have attained relevant Checkpoint OEM certifications.		
REMARKS (PASS OR FAIL)				

AMENDED PRICE SCHEDULE

S/No	Item	Year 1 (KES)	Year 2 (KES)	Year 3 (KES)
1	Renewal of NGTX Enterprise Based Protection - Sandblast Threat Prevention Package Subscription Licenses for Two (2) Checkpoint 15600 Appliances, Two (2) Checkpoint 23800 Appliances and Four (4) Checkpoint TE1000X Appliances for One (1) Year in the Primary Data Centre (PDC). This includes 850 Remote Access VPN Licenses	(Please indicate your price here)	(Not Applicable)	(Not Applicable)
2	Delivery, installation, configuration and commission Four (4) new Quantum Force 19200 Plus Appliances with Next Generation Threat Prevention and Sandblast Subscription package for One (1) Year, Interfaces, Transceivers and accessories in both PDC and SDC (Internet Edge Protection)	(Not Applicable)	(Please indicate your price here)	(Not Applicable)
3	Delivery, installation, configuration and commission Four (4) new Checkpoint Quantum Force 29200 Plus Appliances with Next Generation Threat Prevention and Sandblast Subscription package for 1 Year, Interfaces, Transceivers and accessories in both PDC and SDC (Data Centre Protection)	(Not Applicable)	(Please indicate your price here)	(Not Applicable)
4	Delivery, installation, configuration and commission Four (4) new Checkpoint TE2000XN-28VM Appliances with Next Generation Threat Prevention and Sandblast Subscription package for 1 Year in both PDC and SDC	(Not Applicable)	(Please indicate your price here)	(Not Applicable)
5	Delivery and installation of new Harmony Basic Remote Access VPN Licenses (Total 1500) in both PDC and SDC for 1 Year. Licenses to be renewed for an additional 1 Year.	(Not Applicable)	(Please indicate your price here)	(Please indicate your price here)
6	Renewal of Subscription Licenses for Four (4) Checkpoint Quantum Force 19200 series Appliances (Internet Edge Protection) for One (1) Year in both PDC and SDC	(Not Applicable)	(Not Applicable)	(Please indicate your price here)
7	Renewal of Subscription Licenses for Four (4) Checkpoint Quantum Force 29200 series Appliances (Data Centre Protection) for one (1) Year in both PDC and SDC	(Not Applicable)	(Not Applicable)	(Please indicate your price here)



8	Renewal of Subscription Licenses for Four (4) Checkpoint SMART-1 6000-L Plus Security Management Appliances for both Primary Data Centre (PDC) and Secondary Data Centre (SDC)	(Not Applicable)	(March to October 2026, please indicate your price here)	(Please indicate your price here)
9	Renewal of Subscription Licenses for Four (4) Checkpoint TE2000XN-28VM Appliances for one (1) Year in both PDC and SDC	(Not Applicable)	(Not Applicable)	(Please indicate your price here)
10	OEM Direct Premium Support for entire Solution.	(Please indicate your price here)	(Please indicate your price here)	(Please indicate your price here)
11	Manufacturer Authorized Checkpoint Administrator Training for Ten (10) KRA staff and Checkpoint Expert Training for an additional Ten (10) KRA staff leading to product professional certification. (Year 2 only) Bidder MUST clearly indicate (and include) all costs associated with the training, including certification costs in the price schedule	(Not Applicable)	(Please indicate your price here)	(Not Applicable)
12	Professional services and Unlimited Vendor onsite and online Implementation, Maintenance and Support Services on a 24*7*365 Basis	(Please indicate your price here)	(Please indicate your price here)	(Please indicate your price here)
13	Any other (Product or services)	(Please indicate your price here)	(Please indicate your price here)	(Please indicate your price here)
	[A] Sub Total (KES) Exclusive of Taxes			
	[B] VAT (16%)			
	Capacity Building Levy to PPRA (0.03% of Sub Totals for Year 1, 2 and 3) i.e. 0.03% of [A]			
	Grand Total inclusive of VAT and Capacity Building Levies (To be carried to Form of Tender)			

Name of the Firm _____



**KENYA REVENUE
AUTHORITY**

ISO 9001:2015 CERTIFIED

Signature of Firm's Authorized

Representative _____

Date _____

Company stamp _____

AMENDED APPENDIX 2
NEW SECURITY GATEWAYS AND THREAT EMULATION (TE) APPLIANCES, LICENSES, VPNs, INTERFACES, ACCESSORIES AND SUPPORT FOR BOTH PRIMARY DATA CENTRE (PDC) AND SECONDARY DATA CENTRE (SDC)
YEAR 2: Indicative Timelines based of the effective OEM License Renewal Anniversary

S/N	Product Name	SKU	Qty	Remarks
1	SandBlast TE2000XN-28VM Appliance, delivers SandBlast zero-day service to gateways covered by SNBT license (includes Microsoft Windows and Office license for 28 Virtual Machines)	CPAP-SBTE2000XN-28VM	4	Four (4) TE Appliances to be delivered and installed both PDC and SDC (HA Configuration)
2	NGTX Package subscription for TE2000XN-28VM for 1 year	CPSB-NGTX-SBTE2000XN-28VM-1Y	4	One (1) Year Subscription License for TE2000XN-28VM Appliances
3	Harmony Endpoint Basic-Including Web Protection, Attack Investigation, Threat Prevention, Access Control and Threat Intelligence, for 1 year	CP-HAR-EP-BASIC-1Y	1500	A total of 1500 VPN access Licenses to be delivered in two (2) batches for installation in both data Centres
4	Quantum Force 19200 Plus Appliance with SandBlast subscription package for 1 year	CPAP-SG19200-PLUS-SNBT	4	Delivery, Installation, configuration and Commissioning of Appliance with SandBlast Subscription package for 1-year Appliances for both PDC and SDC
5	Network Interface Card (NIC) Cover for 9000/19200/29000 appliances.	CPAC-NIC-COVER-D-INSTALL	8	NIC covers for installation in the Quantum Force 19200 Appliances
6	SFP28 transceiver module for 25G Fiber ports- short range (25GBase-SR)- for 9000/19000/29000 appliances	CPAC-TR-25SR-D	8	25G SFP transceivers for installation in the Quantum Force 19200 Appliances
7	SFP+ transceiver for 10G Fiber Ports- short range (10GBase-SR)- for 9000/19000/29000 appliances	CPAC-TR-10SR-D	16	10G SFP transceivers for installation in the Quantum Force 19200 Appliances
8	SFP transceiver for 1000 Base-T RJ45 (Copper)- for 9000/19000/29000 appliances	CPAC-TR-1T-D	16	1G Copper SFP transceivers for installation in the Quantum Force 19200 Appliances
9	Quantum Force 29200 Plus Appliance with SandBlast subscription package for 1 year	CPAP-SG29200-PLUS-SNBT	4	Delivery, Installation, configuration and Commissioning of Appliance with SandBlast Subscription package for 1-year Appliances for both PDC and SDC
10	Network Interface Card (NIC) Cover for 9000/19200/29000 appliances.	CPAC-NIC-COVER-D-INSTALL	12	NIC covers for installation in the Quantum Force 29200



11	QSFP28 transceiver module for 100G Fiber ports- short range (100GBase-SR4)- for 9000/19000/29000 appliances	CPAC-TR-100SR-D	8	100G SFP transceivers for installation in the Quantum Force 29200 Appliances
12	SFP28 transceiver module for 25G Fiber ports- short range (25GBase-SR)- for 9000/19000/29000 appliances	CPAC-TR-25SR-D	16	25G SFP transceivers for installation in the Quantum Force 29200 Appliances
13	SFP+ transceiver for 10G Fiber Ports- short range (10GBase-SR)- for 9000/19000/29000 appliances	CPAC-TR-10SR-D	64	10G SFP transceivers for installation in the Quantum Force 29200 Appliances
14	OEM Direct Premium Enterprise support for all Hardware and Software	Please indicate	1	OEM Direct Premium Enterprise support for Hardware and Software
15	Vendor Professional Services- Delivery, installation, configuration, commissioning of ALL new Firewalls and TE Appliances at both PDC and SDC	Professional Services	1	Professional Services
16	Vendor SLA support for ALL components	24*7*365 support	1	Unlimited vendor onsite and online support on a 24*7*365 basis
17	Any other Hardware, Interfaces or accessories required.	Please indicate	Please indicate	Please indicate
18	Any other services required	Please indicate	Please indicate	Please indicate

AMENDED APPENDIX 3
LICENSES AND SUPPORT FOR FIREWALLS, THREAT EMULATION (TE) APPLIANCES AND VPN FOR BOTH PRIMARY DATA CENTRE(PDC) AND SECONDARY DATA CENTRE(SDC)
YEAR 3: Indicative Timelines based of the effective OEM License Renewal Anniversary

	Product Name/ Description	SKU / Description	Qty	Remark
	4 x Quantum Force 19200 Plus Appliances and 4 x Quantum Force 29200 Plus - Year 3 OEM Support and Licenses			
1	Next Generation Threat Prevention and Sandblast Subscription Licenses for additional one (1) year for Quantum Force 19200 Appliances	CPSB-SNBT-19200-PLUS-1Y	4	Subscription Licenses for additional 1 year
2	Next Generation Threat Prevention and Sandblast Subscription Licenses for additional one (1) year for Quantum Force 29200 Appliances	CPSB-SNBT-29200-PLUS-1Y	4	Subscription Licenses for additional 1 year
3	OEM Direct Premium Support for additional 1 Year Quantum Force 19200 Appliances	CPES-SS-PREMIUM-ADD CPAP-SG19200-PLUS-SNBT	4	OEM Direct Premium Support for additional 1 year
4	OEM Direct Premium Support for additional 1 Year Quantum Force 29200 Appliances	CPES-SS-PREMIUM-ADD CPAP-SG29200-PLUS-SNBT	4	OEM Direct Premium Support for additional 1 year
	4 x TE2000XN - Year 3 OEM Support and Licenses			
5	Next Generation Threat Prevention and Sandblast Subscription Licenses for Checkpoint TE2000XN 28VM Appliances (additional 1 year)	CPSB-NGTX-SBTE2000XN-28VM-1Y	4	Subscription Licenses for additional 1 year
6	OEM Direct Premium Support for additional 1 Year	CPES-SS-PREMIUM-ADD CPAP-SBTE2000XN-28VM	4	OEM Direct Premium Support for additional 1 year
	1500 Remote Access VPN Licenses – Renewal			
7	Harmony Endpoint Basic-VPN Including Web Protection, Attack Investigation, Threat Prevention, Access Control and Threat Intelligence, for 1 year	CP-HAR-EP-BASIC-1Y	1500	Remote Access VPN Licenses additional 1 year
8	OEM Direct Premium Support for additional 1 Year	CPES-SS-PREMIUM CP-HAR-EP-BASIC-1Y	1	OEM Direct Premium Support
	Accessories - OEM and Vendor Support Renewal for 19200			
9	OEM Direct Premium Support for SFP+ transceivers for additional 1 Year	CPES-SS-PREMIUM-ADD CPAC-TR-10SR-D	16	OEM Direct Premium Support for 10G Transceiver modules



10	OEM Direct Premium Support for NIC covers for additional 1 Year	CPES-SS-PREMIUM-ADD CPAC-NIC-COVER-D	8	OEM Direct Premium Support for NIC Covers
11	OEM Direct Premium Support for Transceiver Module for 25G Fiber ports for additional 1 Year	CPES-SS-PREMIUM-ADD CPAC-TR-25SR-D	8	OEM Direct Premium Support for 25G Transceiver modules
12	OEM Direct Premium Support for Transceivers for additional 1 Year	CPES-SS-PREMIUM-ADD CPAC-TR-1T-D	16	OEM Direct Premium Support for 1G Transceiver modules
Accessories - OEM and Vendor Support Renewal for 29200				
13	OEM Direct Premium Support for SFP+ transceivers for additional 1 Year	CPES-SS-PREMIUM-ADD CPAC-TR-10SR-D	64	OEM Direct Premium Support for 10G Transceiver modules
14	OEM Direct Premium Support for NIC covers for additional 1 Year	CPES-SS-PREMIUM-ADD CPAC-NIC-COVER-D	12	OEM Direct Premium Support for NIC Covers
14	OEM Direct Premium Support for Transceiver Module for 25G Fiber ports for additional 1 Year	CPES-SS-PREMIUM-ADD CPAC-TR-25SR-D	16	OEM Direct Premium Support for 25G Transceiver modules
16	OEM Direct Premium Support for QSFP Transceiver Module for 100G Fiber ports for additional 1 Year	CPES-SS-PREMIUM-ADD CPAC-TR-100SR-D	8	OEM Direct Premium Support for 100G Transceiver modules
17	Vendor SLA Support	Unlimited vendor onsite and online on a 24*7*365 basis	1	Unlimited vendor onsite and online on a 24*7*365 basis