



**KENYA REVENUE
AUTHORITY**
ISO 9001:2015 CERTIFIED

ADDENDUM "SET 2"

27th July, 2022

To all Prospective Bidders,

REF: TENDER NO. KRA/HQS/NCB/001/2022-2023- PROVISION OF GPA/WIBA, ASSETS AND LIABILITY INSURANCE BROKERAGE SERVICES FOR A PERIOD OF TWO (2) YEARS.

KRA wishes to inform prospective bidders of the following clarification and addendum.

S/No	CLARIFICATION	KRA RESPONSE
1	<p>No. 1: Must provide a list of 5 (five) reputable Corporate clients whose annual premiums for each is above Kshs.50 Million under General business within 2020 and 2021(Excluding medical policies). Attach documentary evidence i.e. letters of award of contract</p> <p>We also ask if Brokers Evaluation Item 1 can be changed from; Must provide a list of 5 (five) reputable Corporate clients whose annual premiums for each is above Kshs.50 Million under General business within 2020 and 2021(Excluding medical policies). To Clients Above Kshs.25 Million General business within 2020 and 2021 (Excluding medical policies).</p>	<p>Bidders are advised that the Requirement holds. <i>"Must provide a list of 5 (five) reputable Corporate clients whose annual premiums for each is above Kshs.50 Million under General business within 2020 and 2021(Excluding medical policies). Attach documentary evidence i.e. letters of award of contract"</i></p>
2	<p>No: 11 Must demonstrate experience in underwriting and claims handling of similar risks for Cargo Scanners</p> <p>We request for the below requirement to be expunged, this will lock out most underwriters. - Must demonstrate experience in underwriting and claims handling of similar risks for Cargo Scanners.</p>	<p>Bidders are advised that criteria No. 11 has been expunged and replaced with: <i>"Must demonstrate experience in underwriting and claims handling of high value equipment's like cargo scanners"</i>.</p>



3	No. 4: General Insurance Premium Turnover for per year in the last years (2020, 2021) (Excluding Motor Business) In evaluation criteria for underwriters - General Insurance Premium Turnover for per year in the last years (2020, 2021) (Excluding Motor Business)	Bidders are advised that the criteria have been expunged and replaced with “General Insurance Premium Turnover per year in the last two years (2020, 2021)”
4	No. 10: Must have solvency margin of not less than 120% in 2019, 2020/2021 and provide evidence. We have received a lot of inquiries from a number of underwriters seeking clarification as to whether the solvency margins are as per the Mandatory Evaluation criteria pages 27 No. 10 or the Technical evaluation criteria page 31 No. 2.	Bidders are advised that the criteria have been expunged and replaced with “Must have solvency margin of not less than 120% in 2020 and 2021 and provide evidence” .
5	No. 2: Solvency Ratio for the last financial year We have received a lot of inquiries from a number of underwriters seeking clarification as to whether the solvency margins are as per the Mandatory Evaluation criteria pages 27 No. 10 or the Technical evaluation criteria page 31 No. 2.	Bidders are advised that the criteria have been expunged and replaced with “Solvency Ratio for the last two financial years (2020, 2021)” .
6	Under Technical clause-by-clause Item no.5 - Fire & Perils Policy: Minimum Policy specifications reads “Excluding Electrical clauses”.	Prospective bidders are advised that on fire and perils Minimum Policy Specifications bullet III. “Excluding Electrical clause” has been expunged.

The clarification / addendum form part of the bidding document and is binding to the bidder. All other terms and conditions of the tender remain the same. You are therefore required to immediately acknowledge the receipt of this addendum.

Regards,

Bernard Mukundi

For: Deputy Commissioner - Supply Chain Management